



# CLEAR BLUE

INSURANCE GROUP

CLEAR BLUE INSURANCE COMPANY

CLEAR BLUE SPECIALTY INSURANCE COMPANY

**Joining insurance producers to reinsurers worldwide.**



## CONNECTING YOUR AGENCY TO THE WORLD OF REINSURANCE AND THE EXPERTS WHO UNDERSTAND YOUR BUSINESS

### Clear Blue Insurance Company:

- Admitted property and casualty company
- Domiciled in Chicago, Illinois
- Broadly licensed in Washington DC and 49 states, all except Alaska.

### Clear Blue Specialty Insurance Company:

- Excess and Surplus lines, property and casualty company
- Domiciled in Charlotte, North Carolina
- Broad authority in 49 states, all except North Carolina.

Clear Blue Insurance Group is rated "A -" Excellent by AM Best, with a Financial Size Category of VII. The companies have pooled surplus of more than \$64 million.

Clear Blue Insurance Group is backed by a \$250 million equity line from Pine Brook Partners, an investment firm that manages more than \$6.0 billion of limited partner commitments that makes "business building" and other equity investments.

- Each program is customized for the MGA and Reinsurer
- Clear Blue partners with the MGA and Reinsurer in performing:
  - New program diligence
  - Ongoing program management
  - Underwriting reviews and audits
  - Financial audits
  - TPA selection
  - Claims audits
  - Actuarial analysis
- Clear Blue assumes operational risk around each transaction
- Our solutions deliver long term profitability for both the Agent and the Reinsurer
- Clear Blue is the Agent's conduit to worldwide reinsurance capacity
- Clear Blue is the Reinsurance market's access to US MGA's at the primary layer of risk.

## PROGRAM SOLUTIONS

- Full underwriting capabilities
- MGA focused Program management experts
- Each program is "bespoke"
- Panel of A++ reinsurers worldwide
- Actuarial and modeling analytics
- Access to ISO/ISO Net and other rating agencies
- Regulatory Research
- Management of fillings

## WEB ENABLED DATA REPORTING

Web based platform for easy data upload. High encryption tunnels and protocols for secure transfer. 24/7 systems with optimize ETL process will validate your data and provide status reports of your transfer, with a team that can help you modernize your data structure for an efficient and fast transfer.

Data Archiving and Reporting: We have high standards for premium and claims data reporting, but adherence to those standards and monthly reconciliations ensure Clear Blue has a high quality rich data set that we archive for our clients. Complete program extracts are available to our current clients at no charge. Custom formats, reports, and analysis are available as well, and our reinsurers have access to the original reporting from the general agent and claims TPA as well.

In addition to our technology and industry experience, we also understand the challenges faced by our clients. We will work with your technology framework.



## ENTERPRISE RISK MANAGEMENT SERVICES

Clear Blue adheres to rigorous ERM processes which enable us to monitor and measure key performance indicators on any level from class of business to territorial down to the policyholder level.

### BUSINESS FOCUS

Clear Blue's broad national authority for both admitted and E&S allows for Programs to be written in all classes of business.

Classes in past transactions include:

- Casualty
  - General Liability for contractors
  - General Liability /Liquor Liability
- Property
  - Habitational
  - Commercial package
- Non standard auto
- Transportation cargo and physical damage
- Surety
- Professional liability
- Credit

## CLEAR BLUE MANAGEMENT TEAM

**Jerome Breslin**

President and Chief Executive Officer

**Peter Klope**

Chief Operating Officer

**Jeffrey Downey**

Chief Financial Officer

**Jim Mann**

Chief Risk Officer, Chief Underwriter

**Manuel Lebron**

Executive Vice President of Finance

**Scott Palladino**

Senior Vice President of Business Development

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